



SOLMAR
VILLA HOLIDAYS

Making a Booking

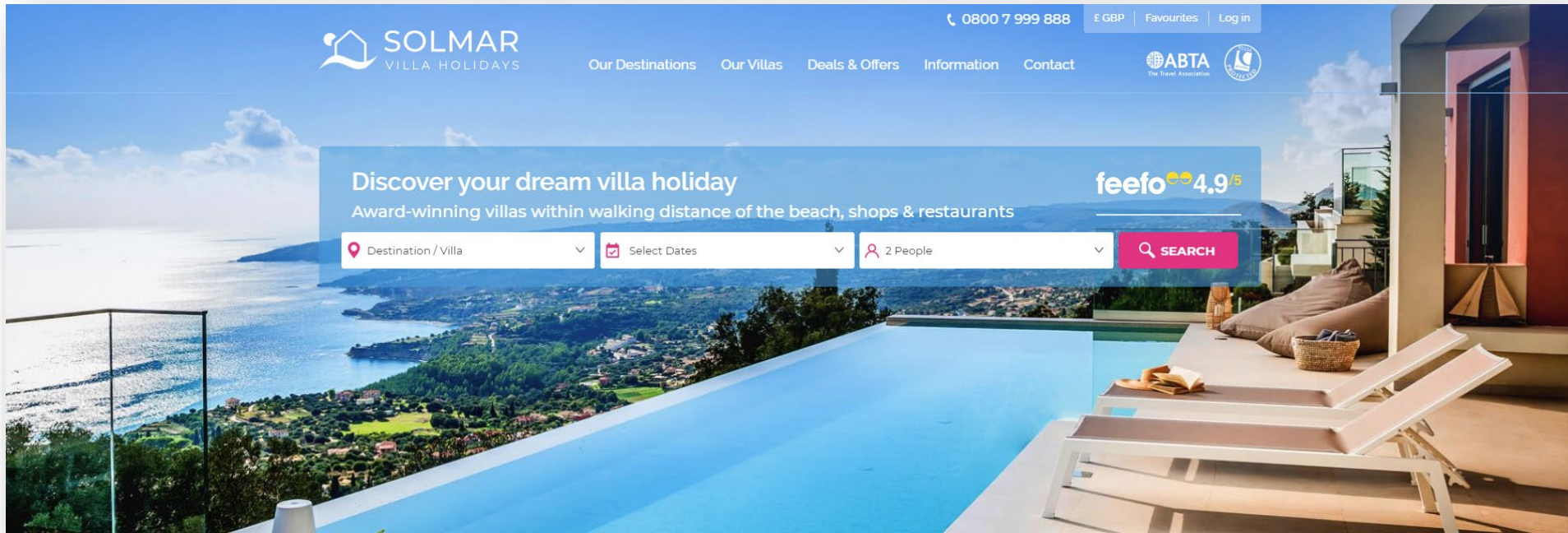
Travel Agents – December 2022

Make a Booking

Online Booking

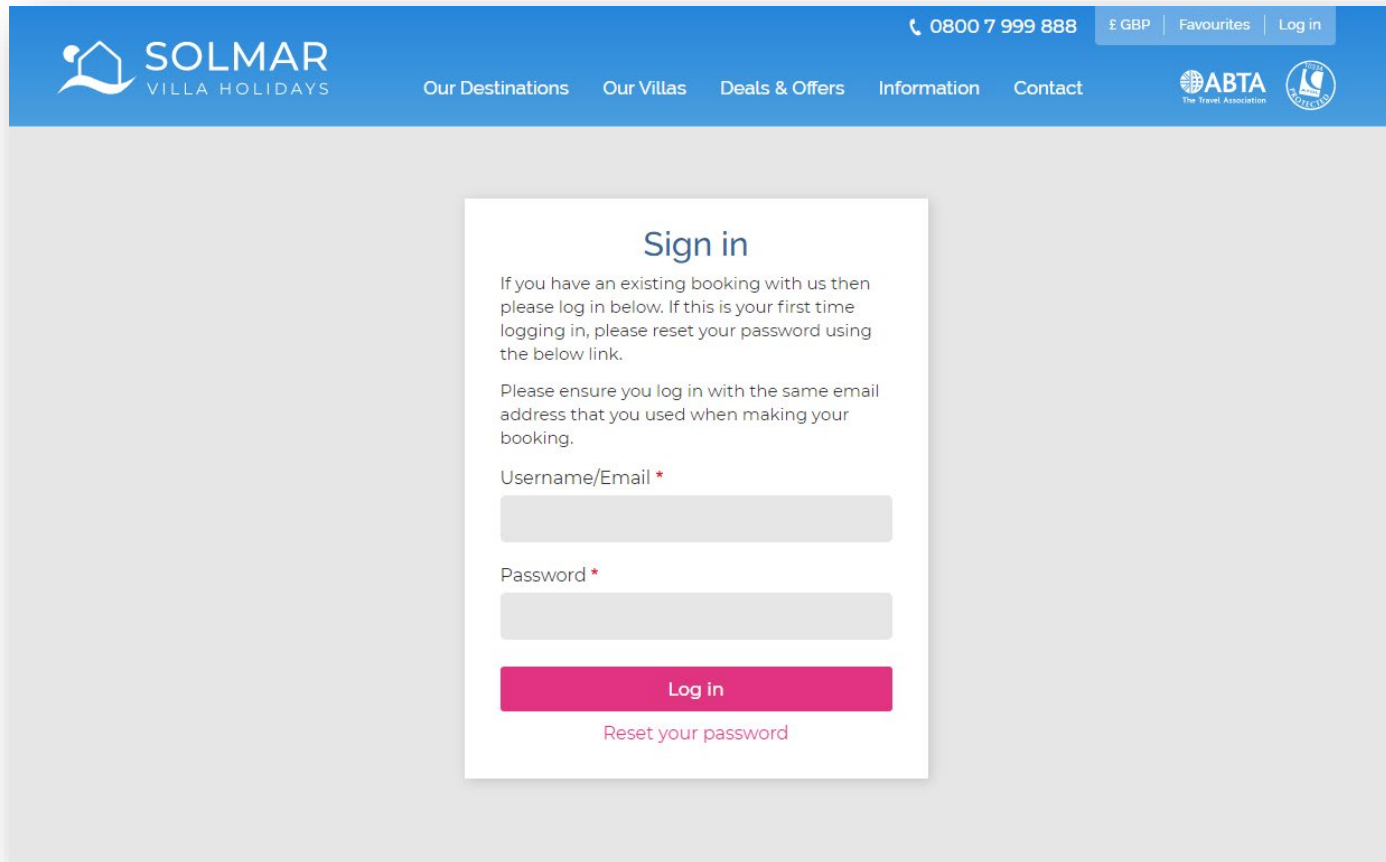


Online Booking



Visit www.solmarvillas.com to make a booking 24/7!

Online Booking



The screenshot shows the Solmar Villa Holidays website's login page. The header is blue and contains the Solmar logo, contact number (0800 7 999 888), currency (GBP), and navigation links (Favourites, Log in). Below the header is a navigation menu with links for Our Destinations, Our Villas, Deals & Offers, Information, and Contact. The main content area is a white box titled 'Sign in' with instructions for existing and new users, input fields for Username/Email and Password, a pink 'Log in' button, and a 'Reset your password' link.

SOLMAR
VILLA HOLIDAYS

0800 7 999 888 £ GBP Favourites Log in

Our Destinations Our Villas Deals & Offers Information Contact

ABTA
The Travel Association

Sign in

If you have an existing booking with us then please log in below. If this is your first time logging in, please reset your password using the below link.

Please ensure you log in with the same email address that you used when making your booking.

Username/Email *

Password *

Log in

[Reset your password](#)

- Go to <https://www.solmarvillas.com/user/login> and log in using the login details provided during the registration process.
- If you do not have these, please contact your head office (if applicable) first.
- If you still cannot access the site, please contact tradesales@solmarvillas.com.
- Please note that price parity is in effect, so you do not need to be logged in to check prices.

Online Booking

The screenshot displays the Solmar Villa Holidays website interface. At the top, there is a navigation bar with the company logo, contact information (0800 7 999 888), and links for 'Our Destinations', 'Our Villas', 'Deals & Offers', 'Information', and 'Contact'. A search bar is prominently featured, containing the destination 'Menorca', the dates 'Fri 4th Aug, 2023 - 7 nights', and '2 People'. Below the search bar, a calendar view shows the selected dates and the number of villas available for each day, with Friday 4th Aug highlighted as the 'Best Deal' with 51 villas available from £2,591.

On the left side, there are filters for 'Maximum Price' (ranging from £1,100 to £15,400), 'Bedrooms' (1 to 7), 'Bathrooms' (1 to 7), and 'Destination'. The destination filter is expanded to show a list of locations in Menorca, including Son Bou, Arenal D'en Castell, Cala'n Bosch, Punta Prima, Cala'n Forcat, Cala Galdana, Cala Llonga, Cala'n Porter, Son Parc, Binibeca, Port d'Addaia, and San Luis, with 51 villas found in total.

The main content area displays three villa listings:

- Villa Marismas Sombra**: Located in Son Bou, Menorca. It is an 'EXCLUSIVE' villa with a '100% Refund Guarantee'. The price is £2,591 for 7 nights starting on Friday 4th Aug, 2023. Amenities include 2 bedrooms, 2 bathrooms, 4 people, 2km to the beach, 0.7km to a golf course, and 0.052km to a supermarket.
- Sa Luna**: Located in Arenal D'en Castell, Menorca. It is an 'EXCLUSIVE' villa with a 'NEW' '£599 VOUCHER DEAL'. The price is £2,734 for 7 nights starting on Friday 4th Aug, 2023. Amenities include 3 bedrooms, 1 bathroom, 6 people, 0.3km to the beach, 0.13km to a golf course, and 0.13km to a supermarket.
- Villa Iris Bosch**: Located in Cala'n Bosch, Menorca. It is a '100% Refund' villa. The price is £2,734 for 7 nights starting on Friday 4th Aug, 2023.

- The agent booking website looks exactly the same as the customer site.
- Use the search bar at the top of the page to bring up a list of villa options by selecting the destination, dates and number of people staying in the villa.
- You have the ability to narrow down the search results using the filters on the left hand side of the page. This will allow you to only show villas with pool heating or air conditioning, for example.
- Bear in mind that exclusive villas have live availability – villas not listed as exclusive will require that the sales team contact the supplier to check the availability before taking a confirmed booking so please get in touch on 01283 505710.

Online Booking

SOLMAR VILLA HOLIDAYS 0800 7 999 888 £ GBP Favourites Dashboard

Our Destinations Our Villas Deals & Offers Information Contact

Home > Destinations > Spain Villas > Balearic Islands > Menorca > Son Bou > Villa Marismas Sombra

Villa Marismas Sombra, Son Bou, Menorca

< Back to search results

Villa Summary

EXCLUSIVE

2 2 4 Optional

- Outdoor Private Pool
- Brick Built BBQ
- WiFi

RATED 8.9/10

Holiday Price

Fri 4th Aug, 2023 - 7 nights

Select Duration: 7 Reset

August 2023							September 2023						
Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su
				04	05	06					01	02	03
				£2591									
07	08	09	10	11	12	13	04	05	06	07	08	09	10
										15	16	17	
										£1356			
14	15	16	17	18	19	20	11	12	13	14	15	16	17
							18	19	20	21	22	23	24
21	22	23	24	25	26	27							
							25	26	27	28	29	30	
28	29	30	31										

- Most destinations have fixed changeover days (particularly during peak season, June-September). During this period, arrival dates are not flexible so as to not create any gaps in availability.
- These check in/out days usually correspond with the main days in which the local airport has the majority of airlift coming in and going out. For a full list of these, please see the *FAQs* section in the *Travel Agent Hub*.
- We tend to open up the changeover days during the shoulder months (April-May, October-November) to give more flexibility.

Online Booking

The screenshot displays the 'Customise Your Holiday' step of the booking process. At the top, there is a navigation bar with the Solmar logo, contact number (0800 7 999 888), currency (GBP), and links for Favourites and Dashboard. Below this is a secondary navigation bar with links for Our Destinations, Our Villas, Deals & Offers, Information, and Contact, along with ABTA and ATOL logos. A progress indicator shows four steps: BACK TO VILLA MARISMAS SOMBRA, CUSTOMISE (active), PASSENGERS, and REVIEW & PAYMENT.

Customise Your Holiday
Browse and add extras such as cars, transfers, and villa extras before you proceed to book.

Transfers From £48.65

Private return transfers, directly to and from your villa

<input type="checkbox"/> Airport to Son Bou One Way Transfer 1-3 pax	£48.65
<input type="checkbox"/> Son Bou to Airport One Way Transfer 1-3 pax	£48.65
<input type="checkbox"/> Airport to Son Bou One Way Transfer 4-7pax	£55.28
<input type="checkbox"/> Son Bou to Airport One Way Transfer 4-7pax	£55.28
<input type="checkbox"/> Airport to Son Bou One Way Transfer 8-12 pax	£77.39
<input type="checkbox"/> Son Bou to Airport One Way Transfer 8-12 pax	£77.39
<input type="checkbox"/> Airport to Son Bou One Way Transfer 13-16 pax	£96.19
<input type="checkbox"/> Son Bou to Airport One Way Transfer 13-16 pax	£96.19

Villa Extras From £0.00

Choose from a wide selection of villa extras, ranging from foodpacks and baby equipment to pool heating and fans.

100% Refund Guarantee

BOOK NOW >

Villa Marismas Sombra
Son Bou, Menorca
04/08/2023 - 11/08/2023
Web Reference ⓘ 3221


Villa	£2,590.50
Total Cost	£2,590.50
Payable Now	£647.63

- You can now view the pricing of the selected property and customise your client's holiday.
- You should ensure that you take a 25% deposit from the client if travelling outside of 12 weeks prior to travel. If the client is travelling within 12 weeks then you will need to take full payment from them.
- You can use the pink headers at the top of the page to navigate through the booking process more quickly.

Online Booking

Villa Extras From £0.00 ^

Choose from a wide selection of villa extras, ranging from foodpacks and baby equipment to pool heating and fans.



100% Refund Guarantee
Receive a full refund if there are restrictions in place on your day of travel.*
[Find out more](#)

	Included
<input type="checkbox"/> Complimentary Cot and Highchair	£0.00
<input type="checkbox"/> Baby Seat Return	£18.80
<input type="checkbox"/> Booster Seat Return	£18.80
<input type="checkbox"/> Baby Monitor	£27.63
<input type="checkbox"/> Highchair	£27.63
<input type="checkbox"/> Fan	£27.63
<input type="checkbox"/> Baby Walker	£27.63
<input type="checkbox"/> Baby Bottle Steriliser	£27.63
<input type="checkbox"/> Travel Cot	£33.12
<input type="checkbox"/> Food pack 1-4 People	£34.83
<input type="checkbox"/> Stairgate	£38.70
<input type="checkbox"/> Food pack 5-8 People	£40.63
<input type="checkbox"/> Shower Stool	£49.76
<input type="checkbox"/> Pushchair Group B2	£50.85

- Here you can add on car hire, transfers and villa extras to your client's booking.
- This will contain options such as cots, highchairs, stairgates, welcome packs, pool heating (if applicable) etc.
- If you do not see a specific extra, please get in contact with the sales team on 01283 505710.
- If there are no car hire options showing, the contracts may not be agreed yet, so please contact the sales team on 01283 505710.
- You can also add these options on post-booking if you wish, by contacting our concierge team on 01283 505713.

Online Booking

0800 7 999 888 | £ GBP | Favourites | Dashboard

SOLMAR VILLA HOLIDAYS

Our Destinations | Our Villas | Deals & Offers | Information | Contact

ABTA The Travel Association

BACK TO VILLA MARISMAS SOMBRA | CUSTOMISE | PASSENGERS | REVIEW & PAYMENT

Lead Passenger

Title:* - Select - | DOB:* DD/MM/YYYY

First Name:* | Email:* tradesales@solmarvillas.com

Surname:* | Mobile Tel:*

Country:* United Kingdom

Villa Marismas Sombra

Payment

<input type="checkbox"/> Pay Total	£2,590.50
<input checked="" type="checkbox"/> Pay Deposit	£647.63
<input type="checkbox"/> No Payment	£0.00

Payable Today £647.63

Remaining Balance (due by 12th May 2023) £1,942.88

I have read and agreed to the terms & conditions* [Click here to see important information](#)

I can confirm all members of the party already have, or will purchase within 48 hours, a comprehensive travel insurance policy*

BOOK NOW

* This insurance should, as a minimum, protect you against cancellation, curtailment, medical expenses, loss/theft of possessions and documents, personal liability and airline failure.

- The next section requires you to fill in passenger details for your client.
- Enter the lead passenger details and ensure that the email address is the same as the one you signed in with.
- Fill in your agency's address and contact number so that we have a point of contact before the client travels.
- If you have the details for all passengers, please fill in this information for everyone. If not, you can fill this in at a later date.
- Passport details can also be added at the time of booking if you have these as well.

Online Booking

The screenshot shows the 'Review and Payment' stage of an online booking process. At the top, there's a navigation bar with the Solmar logo, contact number (0800 7 999 888), and links for 'Favourites' and 'Dashboard'. Below this is a secondary navigation bar with 'Our Destinations', 'Our Villas', 'Deals & Offers', 'Information', and 'Contact'. A progress bar indicates the current step is 'REVIEW & PAYMENT', with previous steps being 'BACK TO VILLA MARISMAS SOMBRA', 'CUSTOMISE', and 'PASSENGERS'. The main content area is titled 'Review and Payment' and includes a warning to check details. It is divided into three main sections: 'Passengers', 'Holiday Breakdown', and 'Important Information'. The 'Passengers' section lists a lead passenger and an adult. The 'Holiday Breakdown' section shows a table for accommodation and villa extras. The 'Important Information' section contains a note about winter temperatures. On the right side, there's a summary box for 'Villa Marismas Sombra' with a photo of the villa, dates, and a price breakdown table.

Passengers

Lead Passenger
Mr Test Test | DOB 01/01/1990
Solmar Villas, Unit 13, Faraday Court, Centrum One Hundred, Burton-on-Trent, United Kingdom, DE14 2WX

Adult 2
Mr tbc tbc | DOB 01/01/1900
[Amend Passenger Details](#)

Holiday Breakdown

Accommodation	Total
Villa Marismas Sombra, Son Bou, Menorca 7 nights, arrival 4th Aug 2023, departure 11th Aug 2023	£2,590.50

Villa Extras	Unit Price	Qty	Total
100% Refund Guarantee	£0.00	1	£0.00

Important Information
During the winter period, October – April, temperatures can drop considerably especially in the evening and overnight. Heaters can be added to your booking in the extras page where available.

[Redeem Voucher or Referral Code](#)

Holiday Total	£2,590.50
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Villa Marismas Sombra
Son Bou, Menorca
04/08/2023 - 11/08/2023
Web Reference ⓘ 3239

Villa	£2,590.50
Total Cost	£2,590.50
Payable Now	£647.63

- Finally, you must review the booking with the client and ensure that everything listed is accurate.
- Once they are happy, take payment from the client.
- Make sure you take note of the remaining balance due date (if applicable).
- Tick the *No Payment* option in the *Make a Payment* section. This will allow you to complete the booking without entering any card details. You will then receive an invoice from us which should be paid within four working days.

Online Booking

Payment

<input type="checkbox"/> Pay Total	£2,590.50
<input type="checkbox"/> Pay Deposit	£647.63
<input checked="" type="checkbox"/> No Payment	£0.00
<hr/>	
Payable Today	£0.00

BOOK NOW

* This insurance should, as a minimum, protect you against cancellation, curtailment, medical expenses, loss/theft of possessions and documents, personal liability and airline failure.

- Check that the information entered is accurate and that the correct extras are showing in the *Villa Extras* section.
- Ensure that the client is aware of any notes in the *Important Information* section.
- Please ensure that you and your client have read and are familiar with our terms and conditions.
- Please check your agent agreement for your commission level or contact us directly.

Online Booking

We will need to confirm the booking with the supplier. Please don't commit to any other elements such as booking flights until you've heard back from us to confirm. We will get back to you within the next 24 hours. I understand and agree.*

- If you see the pictured message when booking, this signifies that your client's selected villa is on request.
- You may proceed with the booking as normal and our supplier will then be notified of the booking.
- They will then advise us whether the selected dates are possible or not. If they are, then you will receive the confirmation email for the booking as normal. If not, you will be contacted by our sales team to discuss how you wish to proceed. We can endeavour to find you an alternative property or we can just simply cancel the booking down.

Top Tips

- Always look for flights that work best with the 4pm check in and 10am check out times for the villa. Early flights may get the clients to resort a little quicker, but they will need to have plans to fill the time before the official check in!
- Why not look to offer a welcome pack which contains essentials to get the holiday off to a good start? This ensures that the first stop the next morning is the swimming pool and not the supermarket!
- Car hire or transfers? Some properties are car recommended, so make sure the clients are aware of this when booking. Transfers are a convenient and easy way to get the clients to their destination if they don't want or need a car!
- Take advantage of the filter options when searching for a villa. It can be overwhelming when hundreds of properties are showing up on the search, so try to narrow down the results based on the client's requirements to make it more manageable!
- Exclusive villas have live availability so can be confirmed instantly. Bear this in mind when booking a client's flights!

Make a Booking

Telephone Booking



Telephone Booking

Sales	Villa Concierge
Pre-booking enquiries	Post-booking enquiries and holiday extras
Tel: 0800 7 999 888	Tel: 01283 505713
International Tel: 0044 1283 505710	International Tel: 0044 1283 505713
Opening Hours	Opening Hours
Monday - Friday: 9am - 6pm	Monday - Friday: 9am - 6pm
Saturday: 9am - 5pm	Saturday: 9am - 5pm
Sunday: 10am - 4pm	Sunday: 10am - 4pm

If you are having difficulties, simply call one of our villa specialists during office opening hours for assistance!

They will be able to answer questions regarding enquiries and also complete bookings for you!

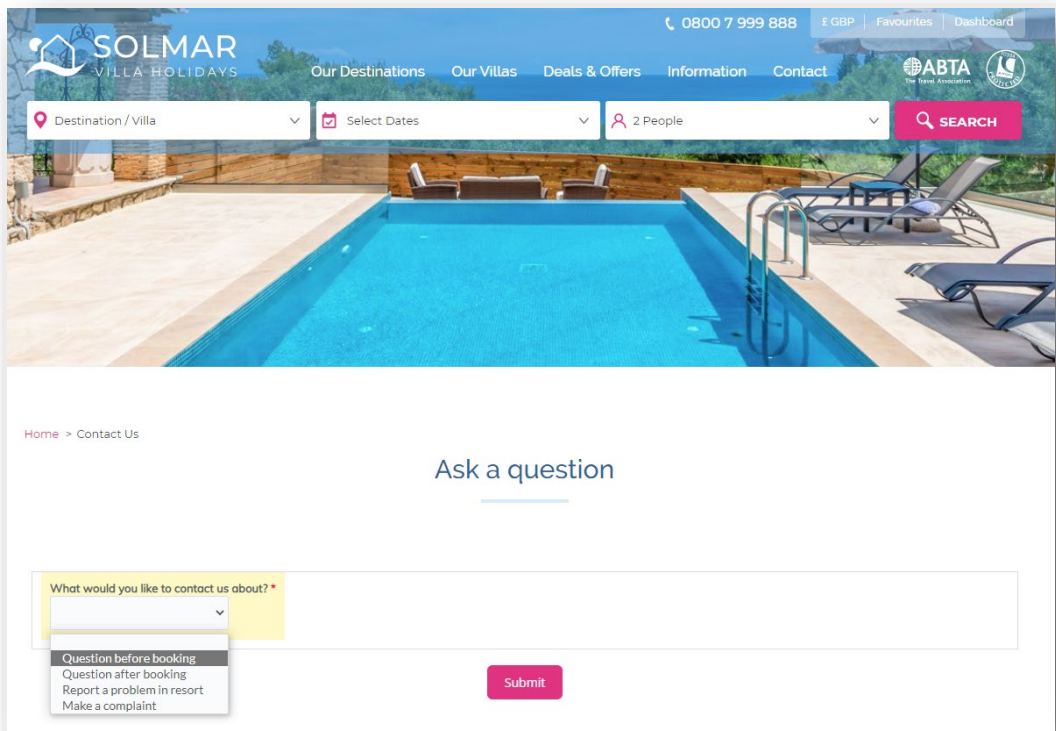
Telephone Booking



We also have a dedicated *LiveChat* system to answer any of your queries!

If the phone lines are busy and you wish to make a booking, it's a good idea to get in touch with us via our *LiveChat* system so that we can call you and save the frustration of waiting!

Out of Hours



If you are having difficulties making a booking during out of hours, you can leave us a message via our *Ask A Question* page and we will contact you on our return.

Post Booking

Made a booking – now
what?



Post Booking

- Once the booking has been made and the villa availability confirmed (if applicable), all relevant client and agent documentation will be sent over to your supplied email address for processing and payment to be arranged.
- Make sure that your client takes out a comprehensive travel insurance policy that covers all members of the party for the full duration of the client's stay.
- Collect all of the advanced passenger information (API) from all members of the party, as well as the client's flight information. This can all be manually loaded onto the booking by logging into your account and selecting the correct booking. Alternatively, please email this information over to concierge@solmarvillas.com along with the corresponding booking reference.
- To add on any extras after booking, please contact our Concierge Team on 01283 505713.

